

## **BUYING A PROPERTY** A 10-STEP PROCESS



BUYER CONSULTATION MEETING. **UNDERSTAND YOUR:** 

- **NEEDS**
- **WANTS**
- **MUST HAVES AND**
- **DEFINITE NO'S**



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**SECURE A** 

**PREAPPROVAL** 

**FROM A** 

**LENDER** 











**LOCATE THE IDEAL HOME / PROPERTY** 

**SUBMIT OFFERS** 

**NEGOTIATE** COUNTER **OFFERS AND FINAL TERMS** 

**OFFER ACCEPTANCE** & BUYER **DEPOSIT** 



**BUYER INSPECTIONS** & REPAIR **NEGOTIATIONS** 



**DISCLOSURES &** CONTINGENCY **REMOVAL** 

7



SIGN LOAN **DOCUMENTS** 

8



**ESCROW CLOSING** 



10

**GET THE KEYS TO YOUR NEW HOME OR INVESTMENT** 

TO SCHEDULE YOUR BUYER CONSULTATION MEETING CALL (818)294-9322